Chief Operating Officer

[FEP Executive Search](https://www.linkedin.com/company/fep-executive-search?trk=job_view_topcard_company_name)

Phoenix, AZ, US

**Job description**

DEADLINE TO APPLY: November 21 (\*Job may close sooner if too many applications are received)  
  
See below for a job description / partial list of responsibilities. If you wish to apply, simply click the ‘Apply’ button and fill out the form or email your resume to: foodresumes@fepsearchgroup.com (no PDFs please)  
  
**Job Description (partial List Of Responsibilities)**==============================================  
  
**Key Duties Include**Our client, a leading food and beverage company, is currently seeking an ambitious and gifted Chief Operating Officer to help lead their team. This is a unique opportunity for a highly motivated leader with a go-getter attitude and a drive to succeed.

 Develop mechanisms that work in support of the overall vision, business strategy and goals

 Communicate goals and objectives to employees and monitor all business operations to ensure congruence to and achievement of stated objectives

 Oversee the financial resources to ensure the execution of an effective system of internal controls

 Act with integrity, honesty and knowledge to promote the core values of the organization

 Represent the team professionally through effective communication, cooperation and relationships with all business partners

 Monitor all business operations and develop standard operating protocols to strengthen the organization

 Promote a cohesive team environment among staff and managers that encourages cooperation, creativity and excellence

 Work collaboratively with company finance to ensure uniform preparation of budgets and consistent financial reporting

 Manage business activity and outcomes to ensure alignment to and progress towards the overall business plan

 Delegate responsibilities to empower those under you to continue to grow and contribute to the properties

 Advise advisory group on strategies, development and key corporate planning issues

 Make recommendations on major business decisions

 Lead the negotiations on any newly proposed business relations, striving to achieve outcomes for the best interest of the company

 Work collaboratively with the founder to develop a long-term business plan

 Communicate the business plan and vision to both managers and staff

 Provide leadership to create a culture and work environment based upon respect

 Identify opportunities for staff to learn, grow and develop their abilities

 Identify and mentor your successor

 Attend key industry shows and maintain close relationships with key sales representatives with industry knowledge  
  
**Qualifications And Desired Skills**======================

 A university degree is required. Although all candidates are welcome and encouraged to apply, preference will be given to those with degrees in a relevant field

 Appropriate full-time work experience is mandatory (no students or fresh graduates please)

 Recent experience in the food and beverage industry is strongly preferred

 Preference will be given to candidates with recent experience in operations management  
  
For the right leader, this is a wonderfully rewarding role with tremendous growth prospects. If you are qualified and think you're a strong fit for this role, please apply ASAP. We thank all applicants, but only candidates who meet our client's criteria will be contacted.  
  
More questions? Want to know the Salary range? Keep reading.  
  
The best way to get more details is to click ‘Apply’, upload your resume, and ENTER YOUR QUESTIONS in the ‘Cover Letter’ field. A recruiter will call you and answer all of your questions (if they feel you are a fit for the role). Your resume will be kept CONFIDENTIAL - we respect your privacy. Our Recruiters are more likely to respond to your questions if they know you are \*seriously\* interested, and prefer to know a little bit about your background before calling.  
  
**Here Is The Link To The Job Description Again**http://www.myfoodrecruiter.com/JD/Chief-Operating-Officer-Job-Food-Arizona-159918  
  
IMPORTANT NOTE TO JOB SEEKERS: This job posting is time sensitive. Please apply \*now\* if you wish to be considered because the listing will close if the hiring manager feels we have received enough applications. It is better to apply now, even if your resume is not fully polished because you are welcome to send an updated resume afterwards. But the key is to register your interest by applying before the job posting is closed.  
  
**To Apply, Please Use This Link**http://www.myfoodrecruiter.com/JD/Chief-Operating-Officer-Job-Food-Arizona-159918  
  
or you can email resume to: foodresumes@fepsearchgroup.com (NO PDFs please - we prefer MS-WORD or plain text)  
  
Tip: If you apply using the link above, your resume will be reviewed faster because it will go to the Lead Recruiter.

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